### Project Phases

#### PHASE 1: Analysis / Quotation
- Verification that ANT® fits properly with the target applications of the vehicle
- Analysis of your vehicle's compatibility with ANT®
- Quote submission

#### PHASE 2: Kick-off
- Kick-off meeting
- Timing review
- Vehicle review: laser type, communication protocol, motor drives, steering type etc.
- ANT® shipped to your company

#### PHASE 3: Pre-integration
- Electrical and wiring modifications *
- Implementation of mechanical modifications *
- Checklist review

#### PHASE 4: Integration
- Final check and tuning of vehicle settings
- Calibration and testing
- Staff training: calibration, mapping, route creation

#### PHASE 5: Industrialization / Roll-out
- Industrialization of prototype
- Launch of vehicle onto market

#### PHASE 6: Installation
- Vehicle calibration
- Preparation of environment
- Mapping
- Route creation if applicable
- Deployment of AGV(s)

#### PHASE 7: Scale up
- Vehicle sales
- Installation at customer sites
- Expansion of customer fleets

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**Integration Package**

<table>
<thead>
<tr>
<th>Activities</th>
<th>Support</th>
<th>Duration</th>
<th>Responsible</th>
</tr>
</thead>
<tbody>
<tr>
<td>Signed contract</td>
<td></td>
<td></td>
<td>Your company</td>
</tr>
<tr>
<td>ANT® delivered</td>
<td></td>
<td></td>
<td>Your company</td>
</tr>
<tr>
<td>Checklist passed</td>
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<td></td>
<td>Your company</td>
</tr>
<tr>
<td>Prototype AGV ready</td>
<td></td>
<td></td>
<td>Your company</td>
</tr>
<tr>
<td>AGV(s) ready</td>
<td></td>
<td></td>
<td>Your company &amp; BlueBotics</td>
</tr>
<tr>
<td>AGV(s) in operation</td>
<td></td>
<td></td>
<td>Your company &amp; BlueBotics</td>
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